AIRGAP

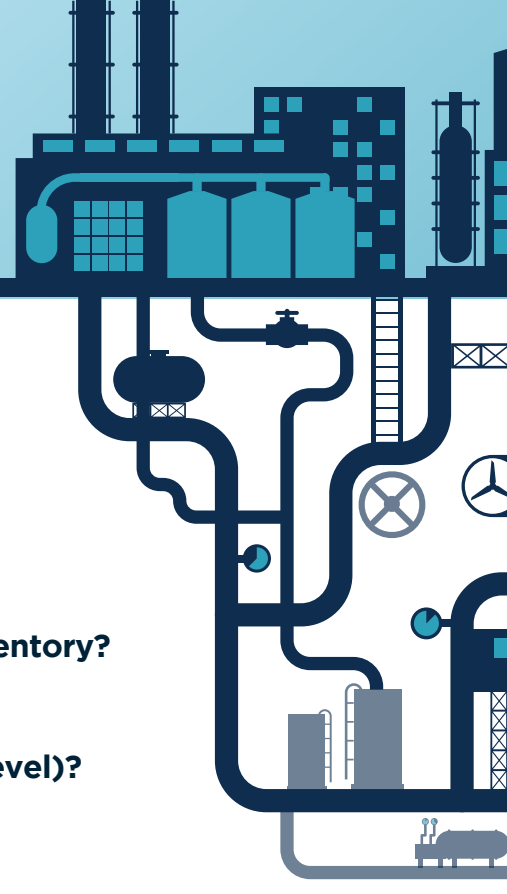# Ask These Questions Before You Decide IT/OT Security Solution

1. Do you offer a portable media management solution?

2. Do you offer a rogue device detection/isolation/management solution?

3. Do you offer a solution for asset discovery/profiling/inventory?

4. How low do you go in the technology stack (e.g., what level)?

5. Can you detect managed and/or unmanaged assets?

6. Do you offer a passive or active solution? Do you offer both?

7. What communications protocols do you support?

8. What asset protocols do you support?

9. What level of details do you provide?

10. Is the discovery approach continuous or point in time?

11. Do you offer a network topology mapping solution?

12. Do you offer a one-way secure data transfer solution?

13. Do you offer a baseline and configuration management solution?

14. Do you offer a network segmentation solution?

15. Do you offer a firewalling solution?
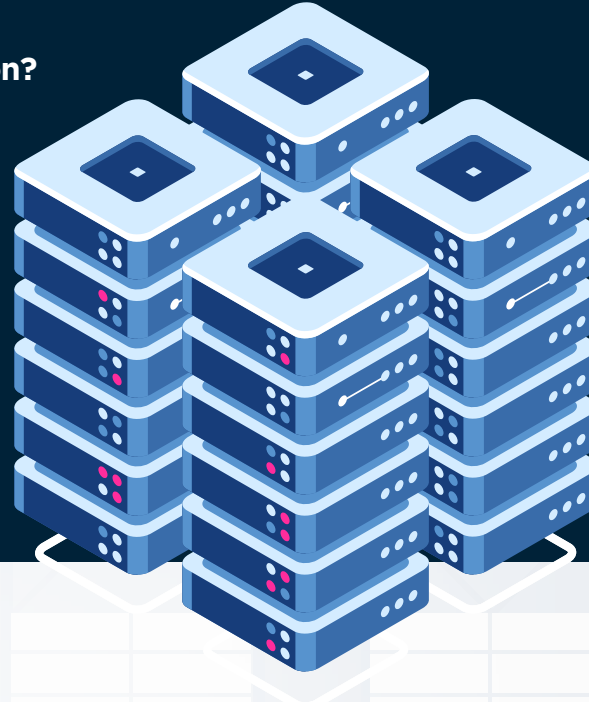
16. Do you offer a vulnerability management solution?

17. Do you offer a threat detection solution? Point in time or continuous?

18. Do you offer an encryption solution?

19. Do you offer a breach/incident response solution?

20. Do you offer an investigation/forensics solution?
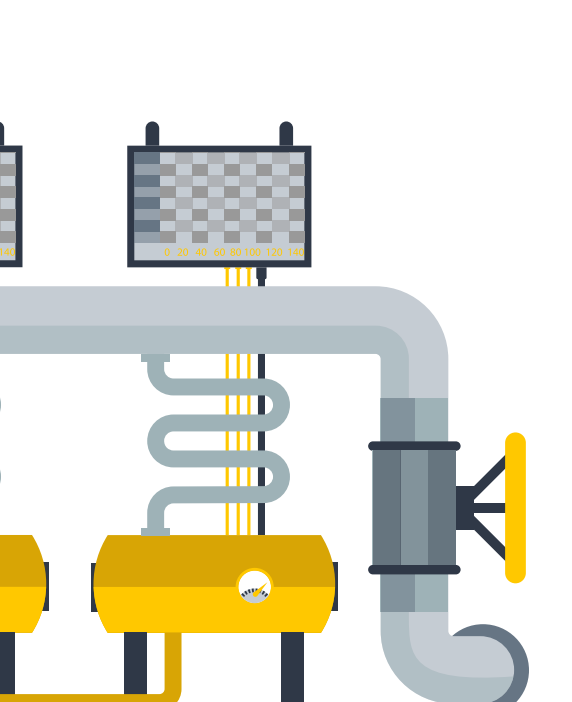
21. Do you offer a compliance reporting solution? To internally developed policies? To standards?

22. Do you offer a deception solution?

23. Do you offer a secure remote access/control solution?

24. Do you allow third parties to create APIs?

25. Do you incorporate analytics/AI/machine learning (ML) in your solutions?

26. If privacy is a concern, do you provide for the ability to integrate with privacy-enhancing?

27. Do you have a test bed, simulation, or a security-centric digital-twin solution?

28. Do you offer a hardware supply chain security solution?

29. Do you offer a software supply chain security solution?

30. Do you offer security/safety-critical solutions for OEMs to proactively embed in their offerings?
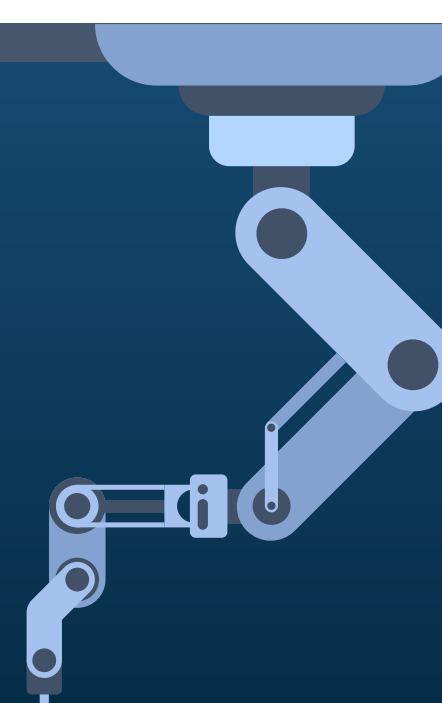
31. Do you offer out-of-the box integrations with existing IT security stack products? (e.g., SIEM, SOAR, configuration management database [CMDB], SOC NAC, Azure Sentinel, Splunk, ServiceNow)

32. What other users in your clients' organizations benefit from the data you capture? (e.g., operations, engineering, maintenance, compliance, C-suite reporting value)

33. Who do you partner with? For joint technology development? For services delivery?

34. Do you support my specific vertical industry needs?

35. Can I talk to references?

About Airgap

Airgap provides an agentless Anti-Ransomware platform to stop the spread of malware in the enterprise network. Our industry's first Ransomware Kill Switch™ locks down your most critical network assets at the first indication of compromise with complete control and policy enforcement over the device-to-device and device-to-application communication.

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